

## Are You Protecting Everything You Should?

### Disaster Recovery (DR) for physical and/or virtual servers using Drobo and Double-Take Availability from Vision Solutions

#### Customer Challenge

Odds are that you are not protecting all of the data in your business from a disaster. Enterprise disk-to-disk replication for DR may be a great fit and already in use for some of your applications. However, companies—large or small—are not currently protecting all of their applications and data due to the prohibitive cost. Are you? It goes without saying why business data needs to be protected from disasters, and companies from ten to ten thousand users need data protection just the same.

Backup is an important component of a data protection strategy, but it does not provide the recovery point objectives (RPO) or recovery time objectives (RTO) required by business users. The plain fact is that business users have come to expect nearly instant recovery, even for applications

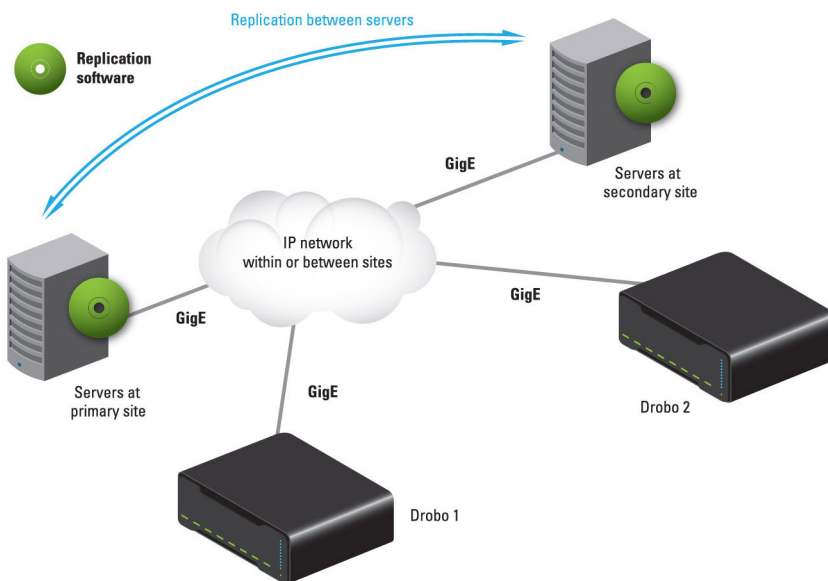
that are not mission critical. DR with replication has faster recovery compared to backup alone, and it complements backup for applications that must be recovered more quickly than they could with backup. Even if replication is already in place for larger applications, odds are that more applications need it.

#### The Solution

A great deal goes under the umbrella of data replication, with countless publications documenting the details. Data replication means that data is continuously copied between primary and secondary locations, so that at any give time, both storage sites are synchronized. High-end storage devices can perform this function and so can application appliances or even servers themselves with special replication software installed. In the event of a disaster, protected applications

can fail over to a secondary site across campus, across town, or over a long distance. Replication solutions optimize the data communication between primary and secondary sites, making it more efficient to work around the characteristics of the network between sites. Simply copying data between sites cannot compare with replication because of latency and bandwidth. Since the monthly cost of the network is often the most expensive part of DR, unlimited capacity is not feasible. Replication technology minimizes the size of data copied between sites and reduces the impact of latency to maintain performance over a wide area network (WAN).

Tested solution with physical and/or virtual servers at primary and secondary sites running Double-Take Availability and connected to Drobo iSCSI SAN.



#### Highlights

- Solution built with the easiest-to-use product building blocks
- Supports physical, virtual, and mixed server environments
- Storage and replication software designed especially for SMBs
- Replication cost does not grow as your data grows
- Support for hardware-independent replication between dissimilar storage
- Lower-cost alternative adding a Drobo vs. buying a second large storage array



## What You Will Need

Comparing iSCSI arrays supporting disk-to-disk replication to Drobo and Double-Take Availability.

What You Need	Drobo + Double-Take	Disk-to-Disk Replication
Recovery point	Near real time	Near real time in real time
Recovery time	< 15 minutes – 5 minutes	< 15 minutes – instantly
Cost of entry	\$	\$\$ – \$\$\$

## Where Drobo is Different

SAN storage is a must if you want to maximize mobility and flexibility for DR. Fibre Channel SANs have a high entry cost, preventing companies with smaller configurations and budgets from participating. iSCSI can be lower in price, but even the lowest-cost iSCSI storage that includes built-in replication is still quite expensive by most measures. When a small company can afford to deploy one iSCSI array, they often cannot afford a second array for DR.

Drobo provides superior data protection with BeyondRAID™ technology in a package that is very affordable. Without the cost burden of disk-to-disk replication, customers can add a second array they need for DR or buy the two iSCSI SAN arrays they need for DR at less than half the cost of comparable solutions with replication built in. And the incredible ease of use is a huge plus for deploying and growing Drobo storage!

With a host-based architecture for DR, users can select only the most critical applications for failover, reducing cost and complexity. Moreover, this approach allows for dissimilar hardware for primary and secondary storage, a huge cost saving. The DR site can be sized to run just critical applications vs. “everything” with the expectation that a small business would run from the DR site for a short time until the primary site can be recovered. With Drobo, DR doesn’t have to be so costly and it doesn’t have to be so hard either!

## More Information

Find solution materials, including a webcast replay with an expert guest @ [www.drobo.com/solutions/for-business/dt](http://www.drobo.com/solutions/for-business/dt)

**Want to experience it?** Live demos every day @ [www.drobo.com/live](http://www.drobo.com/live)

**Ready to buy?** Ask your preferred reseller, or visit [www.drobo.com/where\\_to\\_buy](http://www.drobo.com/where_to_buy)

## How To Build It

How to deploy DR in less than an hour:

1. Install Drobo Dashboard on management server (can be on vCenter server or a VM).
2. Deploy iSCSI SAN storage, easy automatic setup with Drobo, configure Smart Volumes.
3. Configure network to enable communication between sites (can be done in advance).
4. Install Double-Take Availability software on your servers, no reboot required on modern shipping Windows server OSs (Windows 2000 or earlier requires reboot).
5. Configure Double-Take using the setup wizards—and you have DR!
6. Test your DR failover anytime, it’s easy (simply click “failover”).



Drobo B800fs front (left) and back (right)



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